The Vizient Oncology Network (VON) is a pharmacy network that was established in 2020 to bring together health system oncology practices and clinics to drive savings of branded products and achieve better patient outcomes. VON’s membership is comprised of 30 health systems including ten NCCN cancer centers. VON represents an annual oncology drug spend of approximately $5.7 billion, of which $4 billion is in GPO spend. The VON pharmacy network is led by an Executive Steering Committee, comprised of member pharmacy leaders to provide direction on initiatives and recommend strategies for the VON network members. VON continues to grow and strives to be the leader in oncology pharmacy practice and sourcing strategies by utilizing evidence-based medicine to enhance contracting opportunities and improve patient care.
Vizient Oncology Network

Bringing together health system oncology practices and clinics to drive savings and achieve high-quality patient outcomes

Profile overview
• Inception date: July 2020
• Member health systems: 32
• NCCN member institutions: 10
• Annual oncology drug spend: $6 B

Member benefits
Access to benchmarking data and performance insights across health systems to that drive clinical, operational and financial performance
Knowledge-sharing to help address regulatory and practice issues, service evaluation and growth opportunities
Improved leveragability on drug pricing by aggregating volumes both within the network and with other networks
Assistance with implementation strategies and stakeholder reporting on cost savings and auditing performance
Peer-to-peer collaboration to address disease complexity, transparency, benchmarking and member costing
Dual Membership allows members to participate in VON and the traditional Pharmacy Networks

Supplier benefits
• Single point of contact to facilitate communication of value and mutual opportunity
• Proven ability to drive market share through network structure and to drive compliance through peer communication and executive suite engagement in network activities
• Ensures focus on initiatives through the network that otherwise may be lost in the day-to-day priorities of a hospital pharmacy

The results
Role in the Nation’s largest member-driven Oncology Network
Participation in cost-savings initiatives with proven results and better clinical outcomes
Collaboration with like-minded Oncology systems seeking common endpoints
Sharing pharmacy oncology best-practices through discussion and future in-person/on-site rotating meetings

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Members

- Allina Health
- Aultman Hospital
- Baxter Regional Health System
- BJC Healthcare*
- Cancer Treatment Centers of America
- The Christ Hospital Health Network
- Community Hospitals and Wellness
- Dartmouth-Hitchcock Health
- Dana-Farber Cancer Institute*
- Duke Health Care*
- Intermountain Health
- Lifespan
- Lima Memorial Health System
- Marion General Hospital
- MD Anderson Cancer Center*
- Memorial Sloan Kettering Cancer Center*
- MultiCare Health System
- Premier Health
- Providence St Joseph Health
- Reid Health
- Roswell Park Cancer Institute Corporation*
- Sanford Health
- Schneck Medical Center
- Shannon Health
- St. Jude Children’s Research Hospital*
- The Ohio State University Medical Center*
- United Regional Health Care
- University of North Carolina Health Care
- University of San Francisco Medical Center*
- University of Southern California
- UW Medicine
- Yale New Haven Health System*

10 NCCN members*

2020 program launch

$6 B annual oncology drug spend