Helping health systems address social determinants of health

Social determinants of health (SDOH), which include factors such as an individual’s socioeconomic status and the physical environment, are among several key factors responsible for differences in health outcomes across populations. Addressing SDOH improves patient outcomes, including morbidity, mortality and life expectancy, and reduces unnecessary utilization and avoidable expenditures across the health care system. Our members have an everyday commitment to caring for vulnerable populations and they play a major role in addressing SDOH for the communities they serve.

Our offerings

Vizient® and Sg2®, a Vizient company, help members meet this commitment with offerings in the following areas:

- Data and analytics
- Performance improvement
- Peer networking and education
- Strategic and economic insights
- Advisory services

Improve outcomes, manage utilization and reduce costs across the organization

Data and analytics

Vizient and Sg2 offer data and analytics solutions to help members quantify the impact of SDOH, measure and benchmark clinical, financial and quality performance, and align resources for targeted community interventions. To learn more, contact Beth Godsey, vice president, advanced analytics and informatics, at beth.godsey@vizientinc.com.

Performance improvement

Our performance improvement offering brings clinical, operational and quality leaders to work together on the most critical aspects of health care performance. Through collaboration and sharing of leading practices, participants improve quality, lower costs and increase efficiency. To learn more, contact Cindy Abel, vice president, improvement collaboratives at cindy.abel@vizientinc.com.

Offerings

- The Center for Advanced Analytics delivers insights through custom analytics, the Quality and Accountability rankings, and clinical models for mortality, safety and costs.
- Patient-centric member profiles are currently in development and will link clinical data across the continuum with market and publicly available data to provide a comprehensive view on patient-centric measures.
- Sg2 is developing a Community Health Index that provides a market-level diagnostic tool to evaluate health care disparities within a market and assess the overall health care needs of a population.

Offerings

- The high utilizers identification and care management collaborative helps members identify the drivers of utilization by focusing on whole-person needs and care coordination and management strategies across the system.
- The SDOH benchmarking study will launch in Q4 2020.
- Hospitals can use the Hospital Improvement Innovation Network’s (HIIN) Health Equity Organizational Assessment to evaluate their preparedness to address health disparities through the collection and use of demographic data and implementation of organizational and cultural structures needed to deliver equitable care.
Peer networking and education

We offer targeted opportunities to engage members that serve the highest percentage of vulnerable patients and seek to exchange knowledge and collaborate on common challenges and improvement strategies. To learn more, contact Shaifali Ray, senior networks director at shaifali.ray@vizientinc.com.

Strategic and economic insights

The Vizient Research Institute and Sg2 provide thought leadership, strategic insights and market analytics on health care trends to support members in the development of sustainable growth strategies. To learn more, contact Erika Johnson, vice president, strategic research at erika.johnson@vizientinc.com.

Advisory services

Sg2’s Advisory Services combine market-leading data and analytics with extensive industry expertise to provide members with valuable insights that drive better decision-making and results to achieve sustainable improvement. To learn more, contact Brianna Motley at bmotely@sg2.com.

Offerings

- The Vizient Consortium Vulnerable Patient Populations (VPP) Network offers in person and digital forums for academic medical centers and complex teaching hospitals to address strategic and operational considerations related to caring for VPPs.
- The VPP Network has developed a series of case studies and other resources highlighting examples of effective provider and community partnerships.
- Sg2 hosts a dedicated LinkedIn page to help members build connections and share ideas on topics like Community Health Improvement.

Offerings

- Expert on-site presentations and board retreats on SDOH and community health improvement.
- Sg2 publications including The Social Determinants of Health: Taking Action Beyond the System of Care and the Population Health Resource Kit, which includes resources and information to support community health improvement efforts.
- 2019 Vizient Research Institute economic research study evaluates opportunities for health systems to purposefully disrupt themselves in pursuit of investing in experimentation to address SDOH.

Offerings

- Assess community health needs and explore local community health and organizational readiness, including Comprehensive Community Health Needs Assessments (CHNAs) or secondary analyses to supplement existing CHNAs.
- Help health systems bring together key community stakeholders as part of a collaborative focused on improving the health of communities through collective impact and advise existing collaboratives on intervention prioritization and program growth.
- Consult in areas that involve SDOH, including value-based care, behavioral health, women’s health, rural systems of care and pediatrics.

As the nation’s largest member-driven health care performance improvement company, Vizient provides solutions and services that empower health care providers to deliver high-value care by aligning cost, quality and market performance. With analytics, advisory services and a robust sourcing portfolio, we help members improve patient outcomes and lower costs.