





With over 10 years of experience managing the supply chains of leading health systems, and having amassed a collection of more than 200 leading practices to guide health care supply chain operational improvement, Vizient has the credibility, capability and accountability to deliver results.

Not business as usual

As the health care industry faces new threats, from eroding margins to changing business models, one things is certain: business as usual is no longer a viable option. Today's health care leaders must reconsider the way things have always been done to find new approaches that can deliver savings as quickly as possible.

To this end, health leaders are incorporating the use of data and metrics in ways that are unprecedented in health care. In addition, they are implementing leading practices from industries outside of health care where technologies and leading operational practices have already been successfully implemented.

In this environment, health leaders are looking to proven technologies and techniques to deliver a new wave of operational improvements that promise to deliver millions of dollars in savings and operational value while maintaining and, in many cases, improving clinical quality.

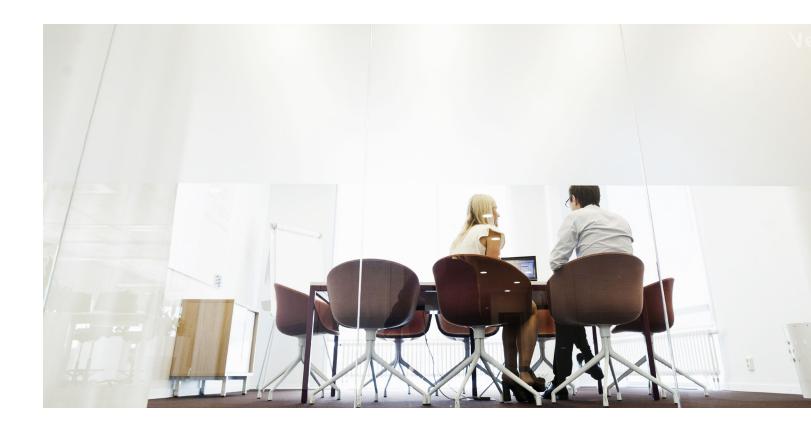
Where, historically, the supply chain function has counted on leaders that can get the job done by focusing on transactional requirements to purchase goods and services for the hospital, today's health systems need leaders who have the skills to identify broken processes and the ability to further improve functional operations through the implementation of new technologies and solutions. More importantly, the health systems' executive leadership must recognize the strategic importance of the supply chain function to their financial success. In health systems, where the average spend for supplies is 15-30 percent of the operational budget, this is not a line item that can easily be overlooked.

The good news is that operational supply chain improvement is not a distant hope. The metrics are already in place. The solutions are already developed.

Elevating operational improvement is a matter of methodology and implementation. The question is, "Does your health system have the strategic focus to implement and the will to see these improvements through to completion?"

What Vizient offers

Supply chain managed services at Vizient® offers you operational supply chain management support from strategy development to tactical implementation of best-in-class supply chain practices. Our highly skilled experts will evaluate your current supply chain operations and measure them against leading practices, identify gaps and recommend improvements. Depending on your level of need, our team will support your existing supply chain, engage directly with your health system, or in some cases, manage the entire supply chain function on behalf of your health system.



Why this solution works

- 1. We offer an unmatched, end-to-end, programmatic, supply chain operational solution tested over 10 years of deep engagements with some of the most forwardthinking health systems in health care.
- We unleash the collective experience and thought leadership of a team of supply chain executives supported by the resources and technologies of Vizient to quickly elevate supply chain operational performance.
- 3. We have amassed a collection of leading practices on supply chain operations containing 200 points that we use to guide the process of evaluating and improving operational supply chain management.
- 4. We defined the key performance indicators to measure improvements. We measure your performance against leading practices, then build a strategic plan and measure the improvement with key performance indicators to monitor your progress. In short, our solution offers best-in-class supply chain management.
- 5. We provide team mentoring and support by senior supply chain executives to share leading practices from Vizient subject matter experts across all supply chain management sites.
- 6. We tailor our support to the member's level of need and offer the ability to bring clinicians into the conversation to improve clinical-supply integration based on financial savings data.

Schedule a free operational diagnostic to identify the status of your supply chain function.

During the session, we will help you determine gaps to leading practices and develop a customized road map that includes people, process and technological support to link your current state of operations to your strategic plan for the future.

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As the nation's largest member-driven health care performance improvement company, Vizient provides network-powered insights in the critical areas of clinical, operational, and supply chain performance and empowers members to deliver exceptional, cost-effective care.

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