



Northeast Purchasing Coalition, LLC

Vizient Pharmacy Networks Profile

vizient[™]

Northeast Purchasing Coalition, LLC

Profile overview

- Inception date: December 2013
- The Northeast Purchasing Coalition, LLC structure provides the mechanism for integrating evidenced-based practice with contracting strategy
- Vizient and Yale New Haven Health Services support the NPC with facilitation, analytics, sourcing, subject matter experts and clinical value analysis
- Member count: 14 health systems representing more than 100 care centers (more than 60 acute care facilities)
- 2016 annual drug spend addressed: \$815M
- Savings since inception: \$22.8M implemented (\$9.2M in 2016)

Selected successes in 2016

- IVIG/Albumin Contract/Standardization
 - \$36.7M annual spend
 - \$5.2M annual savings
- Short-acting GCSF Contract/Standardization
 - \$5M annual spend
 - \$1.3M annual savings
- MRI Contrast Contract/Standardization
 - \$4.1M annual spend
 - \$1.2M annual savings

Member benefits

- Aggregated volume contracts that may include other Vizient Pharmacy Networks
- Collaboration with Yale New Haven Health and Vizient pharmacy teams to keep abreast of opportunities that can benefit our network
- Sharing of knowledge across members to help address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Communication to the executive level of the value of efforts by pharmacy

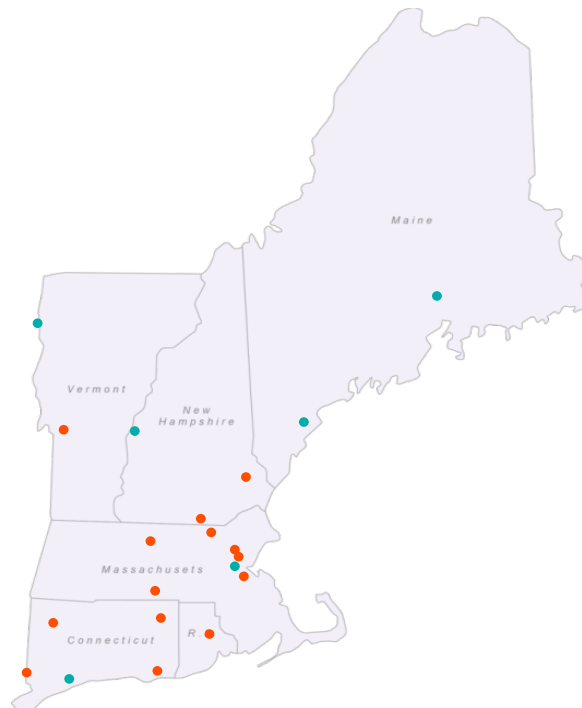
Supplier benefits

- Proven ability to drive market share and compliance through network structure and peer communication
- Single point of contact to facilitate communication of value and mutual opportunity
- Ensures timeliness and focus on initiatives through the network

Contact information

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Northeast Purchasing Coalition

Members

Connecticut

- Yale New Haven Health Services Corp.
- Western Connecticut Healthcare, Inc.
- The Charlotte Hungerford Hospital

Maine

- MaineHealth
- Eastern Maine Healthcare Systems

Massachusetts

- Beth Israel Deaconess Medical Center
- Cape Cod Healthcare
- Hallmark Health Corporation
- Harrington Memorial Hospital
- Mount Auburn Hospital
- South Shore Health and Educational Corp.

New Hampshire

- Wentworth-Douglass Hospital

Rhode Island

- Care New England

Vermont

- Rutland Regional Health Services, Inc.