



Mountain States Pharmacy Network

Vizient Pharmacy Networks Profile

vizientTM

Mountain States Pharmacy Network

Profile overview

- Inception date: April 2008
- Member count: 61
- Most recent annual drug spend: \$370M
- Savings since inception: \$65M implemented

Member benefits

- Analytics and benchmarking to help identify and assess contract maximization, standardization, and utilization opportunities across the care continuum
- Assistance with implementation strategies, reporting on cost savings, auditing performance and facilitating communication with key stakeholders
- Implementation strategy, tools and support to enhance speed to value
- Sharing of “best practices”, evidenced-based guidelines and peer-reviewed clinical studies
- Super-tier, super-network savings for all participating members regardless of size
- Leverages the size of the network and established relationships with the GPO, suppliers, distributors, and members to minimize the impact of drug shortages

Supplier benefits

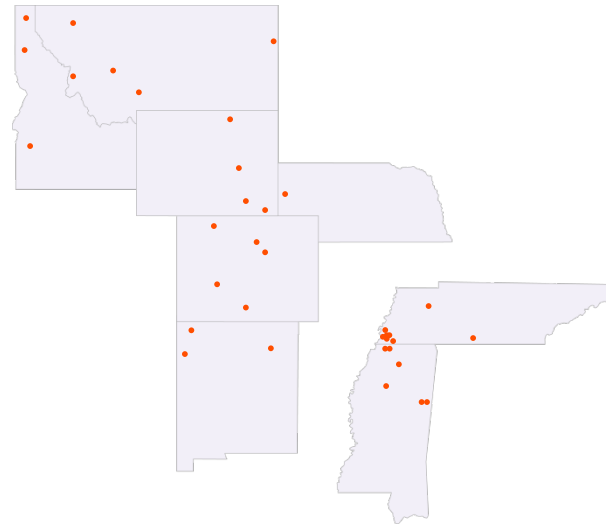
- Network Director offers a single point of contact to speed implementation and facilitate communication
- Single point contracting – custom contracting specialist and legal support
- Contract aggregation and sales volume/market-share maximization
- Demand forecasting
- Market management – ensures contract price loads are accurate and product is available at the distribution center to meet member needs
- Subject matter expertise – can effectively respond to questions pertaining to on-label and off-label indications
- Network has a proven ability to drive compliance through peer-to-peer communication, pharmacy leadership commitment and executive suite support

Network highlights

- In 2001, Mountain States Pharmacy Network was the first VHA region to standardize to one pharmacy distributor across a diverse, seven state region
- Network members have embraced a “pay it forward” philosophy with the understanding that not every member will benefit equally from each initiative, but ALL will benefit maximally over time
- Network members know their upfront commitment is important, but their actual performance matters most
- 3,453 staffed beds
- 1,461,576 adjusted patient days

Contact information

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Members

Colorado

- Boulder Community Foothills Hospital
- Community Hospital – Boulder
- Craig Hospital
- Gunnison Valley Hospital
- San Luis Valley Regional Medical Center
- Yampa Valley Medical Center

Idaho

- Bonner General Hospital
- Kootenai Medical Center
- St. Luke's Health System

Mississippi

- Baptist Desoto Wound Cancer Center
- Memorial Hospital - Golden Triangle Baptist
- Baptist Memorial Hospital - North Mississippi
- Baptist Memorial Hospital - Union County
- BMG - Baptist Minor MC Olive Branch
- BMG - Boston Baskin Cancer Foundation Grenada
- BMG - Golden Triangle Oncology Starkville

Montana

- Bozeman Deaconess Hospital TU/F
- Kalispell Regional Healthcare
- Marcus Daly Memorial Hospital
- Sidney Health Center ACH
- St. Peter's Hospital

Nebraska

- Regional West Medical Center

New Mexico

- Rehoboth McKinley Health Care Services
- San Juan Regional Medical Center

Tennessee

- Baptist Memorial Hospital - Booneville Baptist
- Memorial Hospital - Collierville Baptist
- Memorial Hospital - Huntingdon Baptist
- Memorial Hospital – Memphis
- Baptist Memorial Hospital - Tipton
- Baptist Memorial Rehabilitation Hospital
- BMG - Baptist Minor MC Cordova
- BMG - Boston Baskin Cancer Foundation Bartlett

Wyoming

- Cheyenne Regional Medical Center
- Iverson Memorial
- Sheridan Memorial Hospital
- Wyoming Medical Center