



# Mid-Atlantic Purchasing Coalition

Vizient Pharmacy Networks Profile

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# Mid-Atlantic Purchasing Coalition

## Profile overview

- Inception date: July 2012
- Member count: 24
- Most recent annual drug spend: \$660M
- Savings since inception: \$19M implemented

## Member benefits

- Contracting strategies are combined with clinical initiatives around drug utilization that complement contracts
- Only 25-50% of the cost reduction projects are contracting strategies alone
- Approach includes the adoption of leading clinical practices and value-based purchasing
- Majority of members' savings come from clinical and utilization initiatives
- Value is derived from problem solving and exchanging ideas with other members as well as sharing best practices

## Supplier benefits

- MAPC Pharmacy Network's track record as a high-performing and committed network is its biggest asset
- Members work collaboratively and make decisions based on what is best for the group, not just an individual member
- The network's ability to pull through purchase volume to a single supplier has benefited members and earned a positive reputation with suppliers

## Network highlights

- 8,844 staffed beds
- 4,370,528 adjusted patient days

## Contact information

- Pharmacy Network Executive: Chrissy Schabacker, PharmD, BCPS  
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## Members

### New Jersey

- Hunterdon Healthcare System
- Valley Health System

### New York

- Cayuga Medical Center at Ithaca
- Claxton-Hepburn Medical Center
- Crouse Hospital
- Erie County Medical Center Corporation
- Roswell Park Cancer Institute, Inc.
- United Health Services

### Pennsylvania

- Butler Health System
- Crozer-Keystone Health System
- Fayette Regional Health System
- Grand View Hospital
- Guthrie Health System
- Hanover Hospital

### Pennsylvania continued

- Lancaster General Health
- Main Line Health
- Mon-Vale Health Resources, Inc.
- Penn Highlands Healthcare
- Pocono Health System
- Schuylkill Health System
- Summit Health
- Susquehanna Health
- WCA Hospital

### West Virginia

- Wheeling Health

