



# IHN Sourcing Group

Vizient Pharmacy Networks Profile

**vizient**<sup>TM</sup>

# IHN Sourcing Group

## Profile overview

- Inception date: January 2016
- Member count: 17 systems
- Most recent annual drug spend: \$235M
- Savings since inception: \$1.21M implemented

## Member benefits

- Dramatically improve pharmaceutical pricing by aggregating volumes both within the network and with other networks
- Improve pharmaceutical spend through medication utilization and therapeutic standardization initiatives including the provision of materials needed for P&T presentations
- Minimize members' time commitment by utilizing dedicated resources for analytics, initiative identification and development including implementation assistance as needed
- Resolve current clinical and operational concerns through guided networking with peers and clinical experts
- Improve the delivery of pharmaceutical care through one-on-one consultative visits from the Pharmacy Network Executive

## Supplier benefits

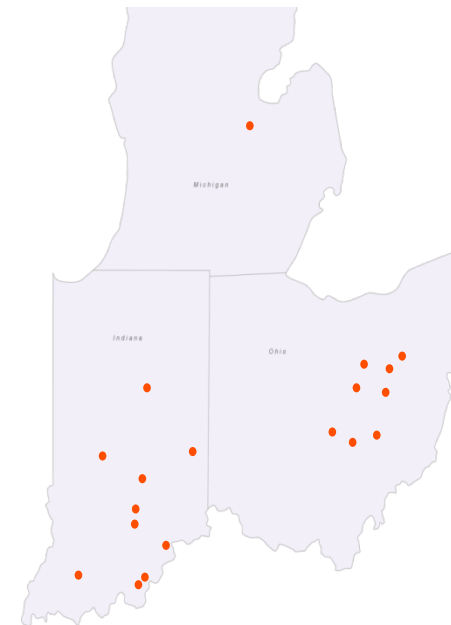
- Single point of contact to access multiple members with contractual or clinical product information
- Ensures focus remains on network sponsored projects which might otherwise be lost among competing hospital pharmacy priorities
- Proven ability to drive market share through network structure and to drive compliance through peer communication and executive suite engagement in network activities

## Network highlights

- Influenza vaccines: \$2.5 million in spend and \$173,000 in savings
- 3,547 operating beds
- 1,495,069 adjusted patient days

## Contact information

- Pharmacy Network Executive: Mark Amsler, PharmD, MBA, MPH  
[mark.amsler@vizientinc.com](mailto:mark.amsler@vizientinc.com)



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## Members

### Indiana

- Columbus Regional Hospital
- Floyd Memorial Hospital
- Hendricks Regional Health
- Kings' Daughter Hospital
- Major Hospital
- Memorial Hospital and Health Care Center
- Reid Hospital and Health Care Services
- Schneck Medical Center

### Michigan

- Covenant HealthCare System

### Ohio

- Alliance Community Hospital
- Aultman Hospital
- Genesis Healthcare System
- Licking Memorial Hospital
- Lima Memorial Hospital
- Pomerene Hospital
- Southeastern Ohio Regional Medical Center
- Union Hospital - Ohio