



Gulf States Purchasing Coalition

Vizient Pharmacy Networks Profile

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Gulf States Purchasing Coalition

Profile overview

- Inception date: October 2011
- Member count: 18
- Most recent annual drug spend: \$218M
- Savings since inception: \$8.1M implemented

Member benefits

- Sharing of knowledge across members to address challenges such as regulatory and practice issues, service evaluation and growth opportunities
- Aggregated volume contracts that may include other Vizient Pharmacy Networks
- Collaboration with Vizient pharmacy team to keep abreast of opportunities that can benefit our network
- Communication to the executive level of the value and effectiveness of standardization and utilization efforts by pharmacy

Supplier benefits

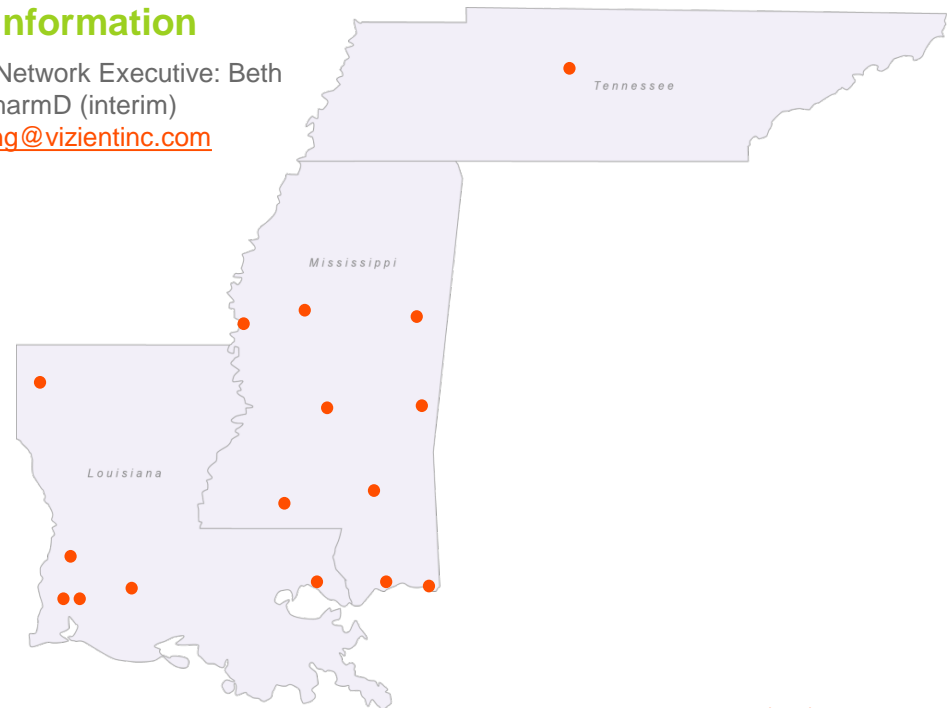
- Single point of contact to facilitate communication of value and mutual opportunity
- Focus on implementation once contract is signed and work with members and vendors to ensure continued contract compliance
- Ability to easily move market share

Network highlights

- Plasma products: \$13 million in spend with \$2 million in savings
- Plasma distribution: Standardized 14 of 18 members to one distributor (shifted 70% of market share) \$110,000 in savings
- Influenza vaccines: \$1.8 million in spend with \$270,000 in savings
- 4,653 staffed beds
- 1,991,247 adjusted patient days

Contact information

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Members

Louisiana

- Beauregard Memorial Hospital
- Lake Charles Memorial Hospital
- Memorial Hospital for Women
- St. Tammany Parish Hospital
- W.O. Moss Memorial Health Clinic
- West Calcasieu Cameron Hospital
- Willis-Knighton Medical Center
- Willis-Knighton South
- WK Cancer Treatment Center
- WK Pierremont Health Center

Mississippi

- Anderson Regional Medical Center
- Delta Regional Medical Center
- Forrest General Hospital
- Greenwood Leflore Hospital
- Hattiesburg Clinic, Purchasing Department
- Highland Community Hospital
- Memorial Hospital at Gulfport
- Ocean Springs Hospital
- OCH Regional Medical Center
- Singing River Hospital System
- Southwest Mississippi Regional Medical Center
- St. Dominic-Jackson Memorial Hospital
- The Orthopedic Institute

Tennessee

- Williamson Medical Center