

Employee benefit programs

Overview

Health care today is filled with rules and regulations that can easily distract you from what truly keeps your organization healthy and vital—your employees. They spend their days and nights ensuring patients receive quality care. Employee benefit offerings are one way to care for your employees.

At Vizient, we're committed to connecting members in ways that will allow you to offer your employees superior benefit offerings with cost savings for your organization. When we aggregate Vizient members' premium volume and purchasing power, it allows us to stabilize the risk pool—achieving better pricing and keeping initial and overall renewal costs down. Vizient Insurance Services makes these connections happen for you:

- More than 250 health care organizations
- Annual premiums more than \$300 million
- More than 100,000 employees
- Savings of more than \$160 million

Industry-specific solutions

Employee benefits are a top 10 factor in employee satisfaction and engagement. Our employee benefit programs help address economic pressures in today's changing marketplace.

- Achieve savings in as little as 30 days
- Value of pooled financial models
- Maximum premium reduction
- Industry expertise oversight
- Easy policy transition
- Matching or enhanced contract language
- Dedicated service and support
- A.M. Best "A-Rated" carriers
- Group purchasing organization best practices

Core lines of coverage

- Life and AD&D
- Disability
- Stop loss
- Vision
- Dental
- Worksite solutions

Program features

- Rate stability—Our unprecedented size, national scale, and market share provide leverage and the required growth to achieve rate stability for our members.
- Reduced financial liability—Aggregation of risk components through membership broadens the risk and creates block stability and predictability.
- Exclusive programs—We create and manage exclusive programs with enhanced contract language designed for health care organizations.
- Program customization—You keep your plan and policy designs tailored to your employee culture and your organization's insurance risk tolerance.
- Choice and flexibility—We work with multiple carriers, spreading the risk while engaging your incumbent broker, regional broker partners, or our national broker partner.
- Industry-specific expertise—We only work with health care organizations, bringing industry-specific knowledge, service and expertise, while overseeing product implementation and ongoing service.



For more information, contact David Smith, senior director, insurance services, at (913) 319-6202 or david.smith@vizientinc.com.

As the nation's largest member-owned health care services company, Vizient provides network-powered insights in the critical areas of clinical, operational and supply chain performance and empowers members to deliver exceptional, cost-effective care.